

WORKING TOGETHER FOR **A CLEANER WORLD**

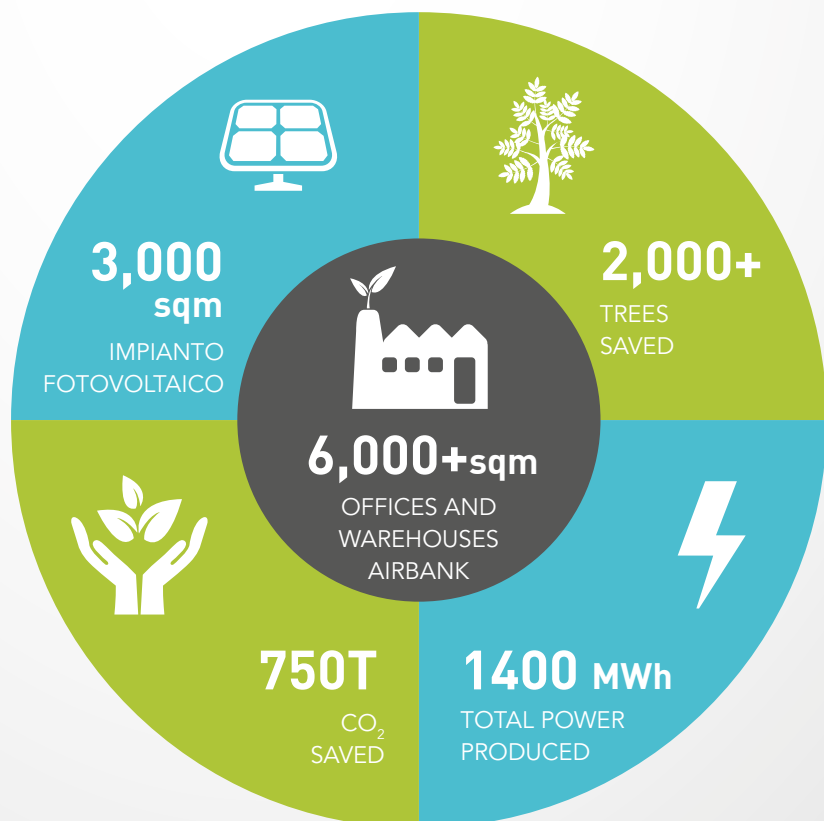
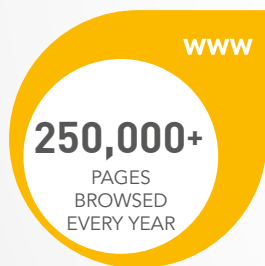
COMPANY PROFILE



WORKING TOGETHER FOR A CLEANER WORLD

Airbank is the Italian leader in environmental protection and industrial safety, thanks to technical expertise developed in over 20 years of environmental consultancy, and a supplier of innovative products and solutions. Always aiming at a high qualitative standard, Airbank has successfully passed the inspection, obtaining two certifications: UNI EN ISO 9001 and UNI CEI 11352:2014.

AIRBANK IN FIGURES



The Company





Honesty



Transparency



Sense of Belonging



Respect



Trust



Responsibility



OUR PHOTOVOLTAIC SYSTEM

Airbank has always been convinced that the preservation of the environment is strictly connected to human well-being.

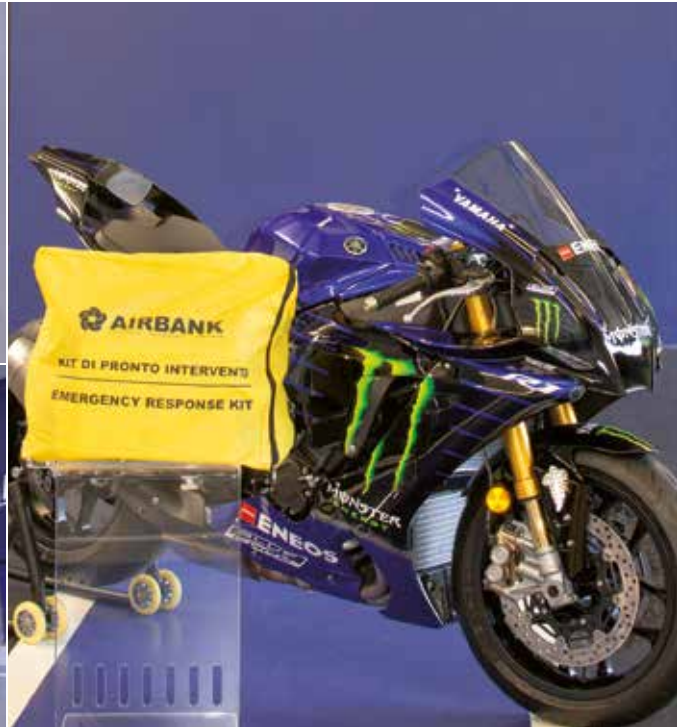
To this end, during 2009, we added a photovoltaic system to our plant, capable of producing over 100,000 KW/h of renewable power per year, with zero impact on the environment.

This important investment has prevented, up to now, the emission of 670,000 kg of CO₂ in the

atmosphere, equal to 1700 trees planted, and resulting in Airbank's independence from an energetic point of view.

**Every year
66,000 Kg of CO₂
less are introduced
in the atmosphere**





Since 2010, AIRBANK has been a partner of Yamaha Motor Racing, the company which manages Yamaha's MotoGP arm, providing consultancy and supplying products to maintain the ISO 14001 environmental certification which was obtained together in 2010.

For some years, Yamaha Motor Racing has been involved in a project as ambitious as it is stimulating, whose objective is improving the working conditions of its staff in terms of health and safety and environmental aspects, both in Gerno di Lesmo, headquarters of the Yamaha Factory Racing MotoGP Team, and in the various circuits of the world MotoGP championship. In 2010 we reached the first main objective: ISO 14001 certification. Having reached this first important goal, we are now committed to maintaining an environmental management system which is effective and integrated with the health and safety system. The whole project is in line with Yamaha Motor's CSR (Corporate Social Responsibility) program, which will be further developed by

extending the concept of "sustainability" to all company activities and processes.

We are also particularly committed to a process of sharing experiences and results with the key players of the MotoGP Championship, in other words the Grand Prix promoters, the circuits, the Team Associations (IRTA) and, above all, Dorna, the company which organizes and manages the Championship, with the aim of spreading the concepts of environmental, social and economic sustainability. All this is done with the hope that our motivation and results can also "infect" the public through effective messages and leading by example.

The assistance and consultancy of our partners has been essential throughout the whole process, and above all continues to be crucial during phase 2. We are proud to continue on this path with Airbank, a Yamaha Motor Racing Official Partner, whose products and services will allow us to further improve our company processes and working environment.



Marco Riva
Yamaha Motor Racing General Manager

PRODUCTS FOR ABSORPTION



EMERGENCY SPILL KITS FOR INDUSTRY AND TRANSPORT



PRODUCTS FOR LAND AND WATER SPILLS



PRODUCTS FOR CLEANING



PRODUCTS FOR CONTAINMENT



PRODUCTS FOR LOGISTICS AND HANDLING



PRODUCTS FOR EMERGENCIES



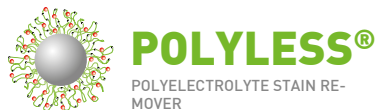
PRODUCTS FOR SAFETY AND MAINTENANCE



DOWNLOAD OUR CATALOGUE:



AIRBANK BRANDS



AIRBANK EXCLUSIVES





ANTI-POLLUTION CONSULTANCY AND TECHNICAL INSPECTIONS

Environmental consultancy service for environmental protection solutions, technical and regulatory consultancy, technical inspections aimed at training company personnel by thorough theoretical education and practical experience with use of the environmental protection products.



IMPLEMENTATION OF MANAGEMENT SYSTEMS

- Environmental Management Systems (E.M.S.).
- Worker Health and Safety Management Systems.
- Energy management systems.



CUSTOMER SERVICE

Assistance, support and supply of products for emergency spill management, thanks to a huge warehouse stock and immediate telephone consultancy to help you choose the right product in a crisis and show you how to use it.



ACADEMY

We organize customised environmental and regulatory training courses at our headquarters or directly in our clients' premises.



Airbank is constantly in search of innovative emergency and HSE (Health Safety Environment) management solutions. This process is possible thanks to the innovation path that Airbank carries on daily through its R&D Department, able to study new products and solutions for environmental safety in the various industrial sectors. The results achieved by these innovative processes is the source of great pride for the Airbank team, and allows the company to continually improve and evolve. Specifically, the following have been developed:



DESIGN AND PRODUCTION

Design and manufacture of special products on customer request for the management and resolution of environmental and safety crises.



AIRBANK PRODUCT

Products conceived and developed by our R&D Team to meet the specific needs of our customers.



AIRBANK EXCLUSIVE

These products are the result of a collaboration with leading foreign companies in the antipollution field, of which Airbank is a retailer for Italy.



ECO-FRIENDLY PRODUCT

Being biodegradable, these products have a low environmental impact. When disposed of, they decompose easily in less polluting compounds. These products are designed for ISO 14001 or EMAS-certified companies, etc.





ACCIDENTAL SPILL KITS

An example is our accidental spill kits, which are completely customisable according to customer requirements, and for which refills are available. Our team of environmental technicians are perfectly placed to deal with all requests and requirements, also as regards applicable legislation.



SPILL HAZARD SIGN

Airbank has created a hazard warning sign which will be supplied free with containment products, helping prevent potential risks. This sign features an explicit warning symbol on a yellow background, allowing operators to immediately take note of the presence of a possible spill hazard even from a distance when the sign is correctly positioned. Warning of a hazard is equivalent to protecting against it.



ACCIDENTAL SPILL KIT SIGN

Preventing spills and always having a spill clean-up kit available is important, but if workers do not know where it is located within the company when needed it might as well not be there! This is why Airbank has created a dedicated sign to identify the location of these kits in the work area: it is simple, clear and highly visible.



Environmental Safety Check-Up

Our TEAM of engineers is at your disposal to perform FREE INSPECTIONS at your companies to analyse problems together with you, and produce a report giving you the most appropriate solutions in consideration of all aspects of applicable legislation.



STEP 1: INSPECTION



STEP 2: CONSULENZA



STEP 3: DESIGN



STEP 4: FTER-SALES SUPPORT

ASK FOR A COMPANY CHECK-UP:





TRAINING TO PREVENT

RECIPIENTS

- Health and Safety managers and representatives
- Qualified operators
- Company safety teams
- Consultants
- Employers

PLUS

- The course leaders are highly specialized experts in the sector as well as being experienced trainers
- Course contents are made topical for your company and its individual requirements: problem finding and operational identification of solutions
- Possibility to tailor courses to the specific needs of the participants
- Use of innovative and effective products

WATCH THE VIDEO:



EMERGENCY SPILL RESPONSE PROCEDURES AND REGULATORY UPDATES IN THE ENVIRONMENTAL SAFETY FIELD

- Reference to environmental legislation.
Italian Legislative Decree 152/06 Single Environmental text, Decree no. 20/2011, battery acid absorbent and neutralizing substances, M.D. no. 392/1996 - Regulation setting forth technical standards for the disposal of used oils, CLP, Law, 22/05/2015 no 68.
- Emergency spills on soil and in water; how to proceed in case of spill; with which materials and according to which modalities, in relation to the substances spilled.
- Typical problems that may recur in the company (storage of hazardous substances, spills, etc.) or on site (environmental hazards that may occur, preventive measures and remediation actions).
- Possible practical exercise on spills.

ISO14001 AND ECOLOGICAL FOOTPRINT

- ISO14001 legislation references: What is the standard and the Plan - Do- Check - Act approach.
- Matrices: air, water, soil. What can be the impact on air, water and soil, how to avoid or reduce them.
- Pollution: emissions and energy, how do impacts develop and become pollution. How to start an energy saving program.
- Ecological footprint: What is it, how it works. First calculation setting and what can be useful.

WASTE AND HAZARDOUS SUBSTANCE MANAGEMENT

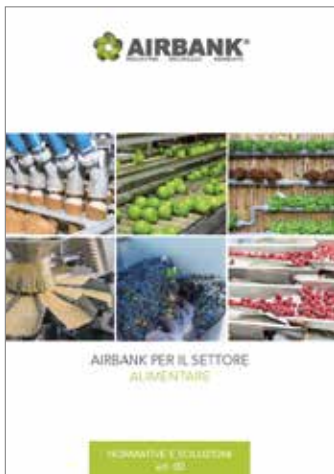
- Environmental regulatory framework. Italian Legislative Decree 152/06 single environmental text, M.D. no. 392/1996 - Regulation setting forth technical standards for the disposal of used oils, WEEE Leg. D. no. 151/2005 - L. D. no. 49/2014, batteries and accumulators.
- What does waste mean; what are CER codes; when a waste is considered special or hazardous and what it involves.
- Waste management within the company; principles of separated waste collection and structuring of a temporary storage for special waste.
- Examples of proper waste and hazardous substances management.

MANAGEMENT OF CORPORATE ENVIRONMENTAL AND INDUSTRIAL SAFETY ISSUES

- Environmental regulatory framework. Italian Legislative Decree 152/06 single environmental text.
- Machinery Directive 2006/42/EC, ATEX legislation and ADR dangerous goods transport references.
- Regulation of wastewater discharge and atmospheric emissions.
- Correct storage of hazardous substances and the importance of spill kits.



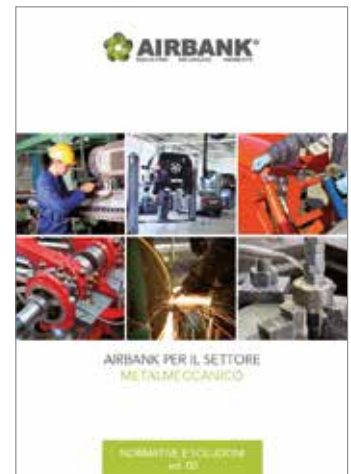
Sector Regulatory Catalogues



FOOD



CHEMICAL/PHARMA



ENGINEERING



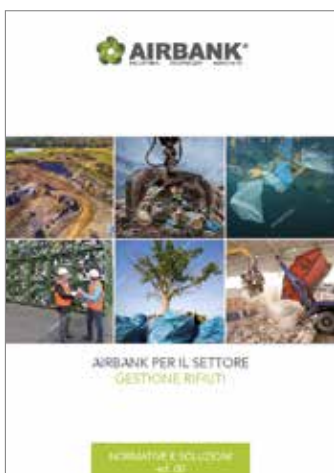
PUBLIC ADMINISTRATION



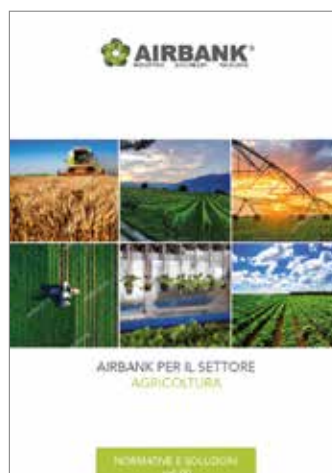
PORT/NAVAL



TRANSPORT



WASTE MANAGEMENT



AGRICULTURE

DOWNLOAD THE FIELD BROCHURES:



VIDEO TUTORIAL

Airbank has made numerous video tutorials to show the possible use of its leading containment, absorption, cleansing and protection products.



Uni-safe



Containment sumps



Portable containment systems



Accidental spill kit



Container



Oil Free



COMPARATIVE VIDEOS

Airbank has made several comparative videos showing its products' pros compared to commonly adopted solutions.



Oil stain remover comparison



Absorbent pad comparison



Absorbent powder comparison





WEBSITE

Responsive website with product catalogues, download section with sector and standards brochures, online chat, configurators and a video tutorial section.



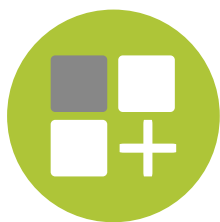
NEWSLETTER

Monthly information email with new product updates, innovative solutions, normative updates and promotions.



SOCIAL MEDIA

Special content, news, photos and videos on environmental issues as well as product news and tutorials weekly on Facebook, Instagram, LinkedIn, Twitter and YouTube.



APP

Android and iOS application reserved for Airbank agents and resellers, with all products, technical sheets, videos, tutorials and numerous tools for improving the daily work of the sales team.





AIRBANK[®]
INDUSTRIA SICUREZZA AMBIENTE

ESCo

ENERGY SERVICES COMPANY
UNI CEI 11352:2014 CERTIFIED

AIRBANK ENTERS THE ESCo MARKET



AIRBANK ENTERS THE ESCo MARKET

On the back of its experience in the environmental protection and industrial safety sector, Airbank is now ready to take on a leading role in the energy efficiency field.

Thanks to our accreditation as an Energy Saving Company (ESCO) and to the related UNI CEI 11352:2014 compliance certificate, the company will be able to offer our customers the possibility to transform the energy savings obtained through works to improve the energy efficiency of buildings or systems into Energy Efficiency Certificates (white certificates) and follow the whole management of the process, from presentation of the project to the national grid operator GSE up to the sale of the EECs obtained.

In this way, our customers' bill will be cheaper, and they will obtain benefits from the EECs (White Certificates).

The EEC system, apart from giving benefits to the final users, has also positive effects on the environment in terms of prevented emissions: a certificate is equal to a tonne of oil equivalent (TOE) saved.

In view of the new corporate Visions and Missions, Airbank is searching for qualified partners to create a highly professional network, with the aim of supplying the best solutions to its customers in terms of service quality, efficacy, timing, costs and return on investment.





Airbank makes available its certified skills to the Partner organization, as well as the possibility of:

- Negotiating the EECs directly with the GSE and GME
- Carry out the energy audits according to Legislative Decree 102/2014
- Design and implement integrated solutions
- Define the investment criteria by drafting EPC contracts (Energy Performance Contract)

In this way, the partner organization can offer an all-round project management to its customer, with high-quality, efficient and rapid contents at advantageous conditions.

Airbank offers technical and legal training in energy management, efficiency analysis and energy certification.

Furthermore, Airbank offers seminars, workshops and a customer newsletter with the latest regulations.





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